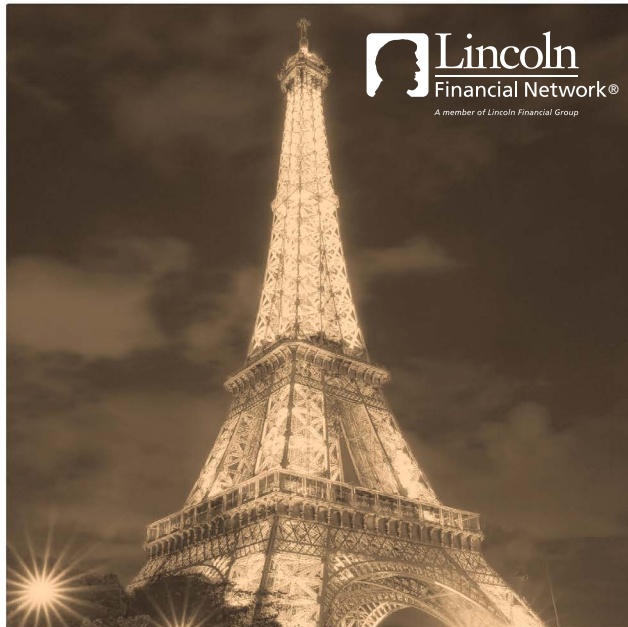


# SUMMIT

# JULY 2014



# Montreux, Switzerland Paris

**Montreux, Switzerland:** Nestled on the shores of Lake Geneva, Montreux is surrounded by vineyards and features a breathtaking backdrop of snow-covered Alps. The Montreux Jazz Festival has become a landmark event for music fans around the world. While it began in 1967 with a focus on jazz, other styles of music were quickly integrated, and subsequent Festivals have featured performances from Ray Charles, Eric Clapton, Bob Dylan, Bonnie Raitt, Alicia Keys, Sting and Paul Simon, to name a few.

**Paris, France:** Paris – the City of Light – is a city full of tourist attractions, world-class art galleries and museums and beautiful parks and gardens. You can take a romantic boat cruise on the Seine River, visit the Mona Lisa at the world-famous Louvre and experience the magic of the Eiffel Tower. Paris has something of interest for everyone, as Cole Porter said, “in the summer, when it sizzles” or “in the winter, when it drizzles.”

## HIGHLIGHTS

- Spend 3 nights in Montreux, on picturesque Lake Geneva, at the foot of the Swedish Alps with historic castles, vineyards and estates
- Guests will take part in the 48th Montreux Jazz Festival, a renowned event for music fans across the world
- Spend 3 nights in Paris and immerse yourself in the Parisian lifestyle
- Roam the streets of Paris, meander the Louvre or marvel at the Catacombs, Notre Dame Cathedral and Montmartre
- Hosts will enjoy taking Lincoln’s top qualifiers to some of Paris’ greatest restaurants where wine enthusiasts can sample the world’s finest vintages

## QUALIFICATION REQUIREMENTS FOR 2014 SUMMIT

Based on 2013 net PAP-R<sup>1</sup> from 1/1/13 – 12/31/13

### Producers

See below<sup>2</sup>

### GA Organization

\$2.1 million<sup>3</sup>

### GA Agency

\$1.1 million<sup>3</sup>

<sup>1</sup>For purposes of Summit qualification, New York business is excluded from net PAP-R. Producers who are affiliated with an outside broker/dealer or who are not registered representatives must qualify for Summit based on proprietary fixed life, Lincoln MoneyGuard® Reserve, and proprietary fixed annuity net PAP-R only. All business must be placed in-force during our qualification period from January 1, 2013, through December 31, 2013. Please see the 2013 GA PREMIER PARTNERS® program brochure for the definition of net PAP-R.

<sup>2</sup>For producers, qualification is \$420,000 of Net PAP-R and a top 100 ranking (among ABGA, GA and MGA combined). Net PAP-R of \$500,000 guarantees a spot regardless of ranking.

<sup>3</sup>The top two GA Organizations and the top two GA Agencies meeting their respective Summit production requirements will be eligible to attend Summit.

For 2014, Summit will be on a calendar year, 12-month qualification schedule (1/1/13–12/31/13), and qualifiers will have the option of attending either Summit or an upgraded Convention (not both).

Attendance at the 2014 Summit trip is by invitation only and is nontransferable. To receive this non-cash award, a producer or manager must meet the above-mentioned requirements, hold a current contract and be in good standing with Lincoln Financial Group at the time of the trip.

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