



Announcing the next Top Producers Conference - in South Africa!

We are pleased to announce our next Top Producers Conference will be held in the wilds of South Africa! Come celebrate all that you have accomplished in a land of culture, exotic wildlife and spectacular scenery.

Qualification Guidelines:

Qualification Period is 13 months: December 1, 2011 - December 31, 2012

Top Producer - You and a guest can spend 5 days at the [Palace of the Lost City](#)
May 1 - 6, 2013
Production Credits: \$7 million

Elite Producer - You and a guest can spend 2 extra days on safari!
May 6 - 8, 2013
Production Credits: \$11 million

- * You can combine your premium to reach the Top Producer or Elite Producer production levels
- * All your life and annuity product sales count towards qualification

Receive Double Qualification!

During the month of December 2011, you can "double" qualify as issued premium will count towards both the 2012 Cabo Top Producer Conference and our 2013 South Africa Top Producer Conference.

For a sneak peek of this incredible destination, visit the [Top Producers website](#). If you have questions about qualifying, please contact your IMO or Annuity Marketing Support at 1-800-255-2405 ext 6620.

Qualification period is December 1, 2011 - December 31, 2012. All trip qualification requirements are based on Aviva Life and Annuity paid production received during the qualification period. Trip awarded at discretion of Aviva; award is non-transferable. Producer must be in good standing during the qualification period and currently appointed with the company at the time of the trip. Only Production Credits from qualifying IMOs count toward the incentive. Award includes airfare, hotel and selected activities. No financial or other considerations in lieu of attendance. Aviva reserves the right to make contest changes or contest substitutions without notification. Winners are responsible for all taxes.